

ID	HY02
STATE ID	ITEM 40
Description	SMALL 4-DR HYBRID UTILITY VEHICLE w/4-WD & 5-PASSENGER SEATING: Hybrid Electric/Gasoline Powerplant, Automatic Transmission. Ford Escape or equivalent meeting intent of specifications
Estimated Quantity	8
Delivery Location/details	Vehicle price with equipment listed above FOB: Dept. of Administrative Services, Des Moines, IA.
Pre-delivery Inspection Allowance (per vehicle)	\$54.00

Equipment Description	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3	
	Option Order #	Option Price	Option Order #	Option Price	Option Order #	Option Price
Base Vehicle Minimum Specifications						
1 Wheelbase: 103.1 inches.	103	\$0.00		\$0.00		\$0.00
2 Powerplant: 2.3L 4-cylinder gasoline engine, 65-kilowatt electric motor, 28-kilowatt generator, 300-volt nickel-metal battery.	STD	\$0.00		\$0.00		\$0.00
3 Engine block heater.	41H	\$0.00		\$0.00		\$0.00
4 Air conditioning w/all required options.	STD	\$0.00		\$0.00		\$0.00
5 Tilt steering column, Automatic speed control.	STD	\$0.00		\$0.00		\$0.00
6 Radio, AM-FM CD w/internal clock.	586	\$0.00		\$0.00		\$0.00
7 Power point or cigar lighter.	STD	\$0.00		\$0.00		\$0.00
8 Power steering.	STD	\$0.00		\$0.00		\$0.00
9 Power brakes w/4-wheel anti-lock system.	STD	\$0.00		\$0.00		\$0.00
10 Power windows and door locks. Remote keyless entry.	STD	\$0.00		\$0.00		\$0.00
11 Mirrors: exterior standard, interior day/night.	STD	\$0.00		\$0.00		\$0.00
12 Wipers, intermittent.	STD	\$0.00		\$0.00		\$0.00
13 Rear window defroster and wiper/washer.	STD	\$0.00		\$0.00		\$0.00
14 Full interior insulation/trim package, to include door/side wall panels, full headliner, dome lamp. Full floor covering. Front bucket seats, one 3-person rear seat w/folding back, all w/cloth upholstery.	A2	\$0.00		\$0.00		\$0.00
15 Floor mats, color keyed, all passenger positions.	161	\$0.00		\$0.00		\$0.00
16 Fuel tank, highest capacity available.	STD	\$0.00		\$0.00		\$0.00
17 Tires: All-season radials. Standard spare	STD	\$0.00		\$0.00		\$0.00
18 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line		\$0.00		\$0.00		\$0.00
19 Required Options (Pricing required for a complete Bid)		\$0.00		\$0.00		\$0.00
20 N/A						
21 Options which may be required						
22 N/A						
23						
24 Vehicle Make:		FORD				
25 Vehicle Model:		ESCAPE				
26 Vehicle Model Code:		U96				
27 % discount off dealer price (Black Book Invoice) for additional options not stated in specifications:		0.00%				
28 American Made (Yes/No):		Yes				
29 Exact Model Designation and Equipment Package:		400B				
30 EPA Highway (MPG):						
31						
32 Base Price:		\$25,781.80		\$0.00		\$0.00
33 Required Option Price:		\$0.00		\$0.00		\$0.00
34 Fleet Incentive Discount:		\$0.00		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
35 Government Discount:		(\$1.00)		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
36 Other Discounts:		(\$12.00)		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
37 Final Price:		\$25,768.80		\$0.00		\$0.00